

## **TECHNICAL APPENDIX E**

### Forecast Error Analysis

- 1      The following tables display the net trends and forecast errors for the Priority
- 2      Mail and Express Mail models.

## Priority Mail Net Trend Computation

PQtrs	Historical	Forecast
1996:4	287.894	270.361
1997:1	239.130	227.807
1997:2	246.234	239.316
1997:3	244.627	233.096
1997:4	335.564	327.045
1998:1	274.592	266.983
1998:2	284.198	276.323
1998:3	275.764	268.122
1998:4	333.445	333.964
1999:1	288.325	284.887
1999:2	297.074	292.869
1999:3	276.050	266.686
1999:4	326.364	328.463
2000:1	283.583	273.743
2000:2	318.102	302.863
2000:3	279.492	261.632
2000:4	334.404	325.376
2001:1	274.694	266.578
2001:2	303.383	297.817
2001:3	264.587	262.197
Sum		
96Q4-01Q3	5767.508	5606.129

Volume 96:4 - 01:3

Actual	5767.508
Forecast	5606.129
% Error	2.798%

Net Trend: 0.005692

Annual Net Trend Projection

Factor 1996:4 to 2001:3 1.005692

## PRIORITY MAIL FORECAST ERROR ANALYSIS

Forecast Errors From Forecasts Using Base Period 95Q4- 96Q3

Year	Fall	Winter	Spring	Summer
1996				0.062835
1997	0.048506	0.028498	0.048287	0.025715
1998	0.028102	0.028102	0.028102	-0.001554
1999	0.011995	0.014253	0.034512	-0.006412
2000	0.035316	0.049092	0.066035	0.027366
2001	0.029994	0.018518	0.009074	

SPLY Differences of Forecast Errors:

Year	Fall	Winter	Spring	Summer
1996				0.062835
1997	0.048506	0.028498	0.048287	-0.037120
1998	-0.020403	-0.000396	-0.020184	-0.027269
1999	-0.016108	-0.013849	0.006409	-0.004858
2000	0.023321	0.034839	0.031523	0.033778
2001	-0.005322	-0.030574	-0.056961	

4-Quarter Averages of SPLY Differences:

Begin	End	
1996:4	1997:3	0.047031
1997:1	1997:4	0.022042
1997:2	1998:1	0.004815
1997:3	1998:2	-0.002408
1997:4	1998:3	-0.019526
1998:1	1998:4	-0.017063
1998:2	1999:1	-0.015989
1998:3	1999:2	-0.019353
1998:4	1999:3	-0.012704
1999:1	1999:4	-0.007101
1999:2	2000:1	0.002756
1999:3	2000:2	0.014928
1999:4	2000:3	0.021206
2000:1	2000:4	0.030865
2000:2	2001:1	0.023705
2000:3	2001:2	0.007351
2000:4	2001:3	-0.014770
SUM/17.0 =		0.003870

Annual Net Trend Projection Factors:

1996:4 to 2001:3	1.005692
R2001-1 Forecast	1.000000

## Express Mail Net Trend Computation

PQtrs	Historical	Forecast
1996:4	17.516	17.943
1997:1	13.096	13.456
1997:2	14.377	14.536
1997:3	14.634	15.022
1997:4	20.807	21.023
1998:1	14.322	14.701
1998:2	15.567	15.895
1998:3	16.062	16.256
1998:4	20.177	20.642
1999:1	15.051	15.439
1999:2	16.090	16.506
1999:3	16.558	16.373
1999:4	20.668	20.587
2000:1	15.357	14.937
2000:2	16.599	16.328
2000:3	17.198	16.818
2000:4	21.223	21.828
2001:1	15.901	16.178
2001:2	16.488	17.669
2001:3	16.952	17.646
Sum		
96Q4-01Q3	334.643	339.783

Volume 96:4 - 01:3

Actual	334.643
Forecast	339.783
% Error	-1.536%

Net Trend: -0.00304

Annual Net Trend Projection  
Factor 1996:4 to 2001:3 0.996956

## EXPRESS MAIL FORECAST ERROR ANALYSIS

Forecast Errors From Forecasts Using Base Period 95Q4- 96Q3

Year	Fall	Winter	Spring	Summer
1996				-0.024050
1997	-0.027103	-0.011053	-0.026171	-0.010345
1998	-0.026113	-0.020811	-0.012013	-0.022763
1999	-0.025488	-0.025557	0.011233	0.003916
2000	0.027745	0.016430	0.022327	-0.028092
2001	-0.017247	-0.069157	-0.040136	

SPLY Differences of Forecast Errors:

Year	Fall	Winter	Spring	Summer
1996				-0.024050
1997	-0.027103	-0.011053	-0.026171	0.013705
1998	0.000989	-0.009758	0.014158	-0.012418
1999	0.000625	-0.004746	0.023245	0.026680
2000	0.053232	0.041987	0.011095	-0.032008
2001	-0.044991	-0.085587	-0.062463	

4-Quarter Averages of SPLY Differences:

Begin	End	
1996:4	1997:3	-0.022094
1997:1	1997:4	-0.012655
1997:2	1998:1	-0.005632
1997:3	1998:2	-0.005309
1997:4	1998:3	0.004774
1998:1	1998:4	-0.001757
1998:2	1999:1	-0.001848
1998:3	1999:2	-0.000595
1998:4	1999:3	0.001677
1999:1	1999:4	0.011451
1999:2	2000:1	0.024603
1999:3	2000:2	0.036286
1999:4	2000:3	0.033248
2000:1	2000:4	0.018576
2000:2	2001:1	-0.005979
2000:3	2001:2	-0.037873
2000:4	2001:3	-0.056262
SUM/17.0 =		-0.001141

Annual Net Trend Projection Factors:

1996:4 to 2001:3	0.996956
R2001-1 Forecast	1.000000

## Priority Mail Volume Forecast Errors

	Actual Volume	R2000-1 forecast Table 1	Percent Error
PFY 2000	1215.581	1205.872	0.799%
	Actual Volume	R2000-1 forecast using revised data	Percent Error
PFY 2000	1215.581	1213.791	0.147%

### Source:

Actual volume is the sum of the four postal quarters of 2000. LR-J-27, Table C.1, page 75.  
R2000-1 forecasts Table 1 is from the Direct Testimony of Gerald L. Musgrave, USPS T-8, Table 1.  
R2000-1 forecasts using revised data are obtained from witness Musgrave (USPS T-9) Technical Appendix E spreadsheet FPMAR00.XLS, substituting the revised current data where possible.  
Both forecasts use the same model coefficients as in R2000-1. The forecast in the first line uses DRI's forecasts of the explanatory variables. The forecast in the second line uses the actual values where possible.

## Express Mail Volume Forecast Errors

	Actual Volume	R2000-1 forecast Table 1	Percent Error
PFY 2000	70.377	69.477	1.280%
	Actual Volume	R2000-1 forecast using revised data	Percent Error
PFY 2000	70.377	69.492	1.258%

### Source:

Actual volume is the sum of the four postal quarters of 2000. LR-J-27, Table C.1, page 75.  
R2000-1 forecasts Table 1 is from the Direct Testimony of Gerald L. Musgrave, USPS T-8, Table 1.  
R2000-1 forecasts using revised data are obtained from witness Musgrave (USPS T-9) Technical Appendix E spreadsheet FPMAR00.XLS, substituting the revised current data where possible.  
Both forecasts use the same model coefficients as in R2000-1. The forecast in the first line uses DRI's forecasts of the explanatory variables. The forecast in the second line uses the actual values where possible.